

C O N T E N T S

<i>Acknowledgments</i>	VII
<i>Introduction</i>	IX
1 CHARACTER: Be a Piece of the Rock	I
2 CHARISMA: The First Impression Can Seal the Deal	8
3 COMMITMENT: It Separates Doers from Dreamers	15
4 COMMUNICATION: Without It You Travel Alone	23
5 COMPETENCE: If You Build It, They Will Come	30
6 COURAGE: One Person with Courage Is a Majority	37
7 DISCERNMENT: Put an End to Unsolved Mysteries	44
8 FOCUS: The Sharper It Is, the Sharper You Are	51
9 GENEROSITY: Your Candle Loses Nothing When It Lights Another	58
10 INITIATIVE: You Won't Leave Home Without It	66

11	LISTENING: To Connect with Their Hearts, Use Your Ears	74
12	PASSION: Take This Life and Love It	81
13	POSITIVE ATTITUDE: If You Believe You Can, You Can	88
14	PROBLEM SOLVING: You Can't Let Your Problems Be a Problem	95
15	RELATIONSHIPS: If You Get Along, They'll Go Along	103
16	RESPONSIBILITY: If You Won't Carry the Ball, You Can't Lead the Team	111
17	SECURITY: Competence Never Compensates for Insecurity	118
18	SELF-DISCIPLINE: The First Person You Lead Is You	125
19	SERVANTHOOD: To Get Ahead, Put Others First	133
20	TEACHABILITY: To Keep Leading, Keep Learning	141
21	VISION: You Can Seize Only What You Can See	148
	<i>Conclusion</i>	155
	<i>About the Author</i>	157
	<i>Other Books</i>	159